



24586

Economic Knowledge Questionnaire

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Knowledge	Knowledge Level	Knowledge Source
	No Knowledge (1) Understand General Issues (2) Contribute/Train Novices (3) Teach Undergrd/Train Entry (4) Teach Grad/Train Prof (5) Write Book (6)	Read/Personal Interest (1) On-the-Job Experience (2) Non-Academic Training (3) Undergraduate Courses (4) Graduate Courses (5)
1. Descriptive statistics (e.g., means, modes, averages).	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
2. The fundamentals of mathematics (e.g., addition, multiplication) and ways they can be applied (e.g., interest rates, formulation of budgets).	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
3. The structure of Congress and its role in foreign affairs.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
4. Negotiating tactics and methods.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
5. Information available on the Internet and the World Wide Web.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
6. Techniques for effective interpersonal communication (e.g., how to persuade, influence, and communicate effectively on complex issues; speaking styles and techniques for particular target audiences).	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
7. Leadership principles such as modeling and succession planning.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
8. The procedures for conducting constructive conversations on performance improvement and/or career guidance with subordinates.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
9. The organization, roles, and responsibilities of United States Government agencies other than State Department and their functions.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
10. Steps involved in the U.S. policy development process.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
11. The basic status of the U.S. economy, including unemployment rate, and inflation.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
12. The influence of U.S. customs and culture on U.S. foreign policy.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
13. U.S. Government views and policies on human rights.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)



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Knowledge	Knowledge Level		Knowledge Source	
	No Knowledge	①	Read/Personal Interest	①
	Understand General Issues	②	On-the-Job Experience	②
	Contribute/Train Novices	③	Non-Academic Training	③
	Teach Undergrad/Train Entry	④	Undergraduate Courses	④
	Teach Grad/Train Prof	⑤	Graduate Courses	⑤
	Write Book	⑥		
14. The U.S. political process and its impact on policy, including the role of special interest groups, the media, political parties, and political philosophies.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
15. World history and implications of historical events and their impact on foreign policy.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
16. Concepts in political science, including political theory and process, international relations, legislative process, U.S. constitutional law, and international law and organization.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
17. World geography including distribution of key natural resources in particular countries or regions and/or geography-based national rivalries and alliances.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
18. How the press operates in both U.S. and foreign countries and its influence on U.S. foreign policy objectives.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
19. International trade laws, principles, and agreements.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
20. Principles of economics such as supply and demand.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
21. Accounting principles and techniques including balance sheets, ledgers, and the difference between credit and debit.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
22. Budgeting concepts including cost/benefit principles and working the national budget.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
23. International economic and commercial issues such as unemployment, inflation, and trade deficit.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
24. Overall U.S. Government trade policy.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
25. Basic principles of international finance, such as exchange rates, balance of payments, national income statements.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
26. International financial institutions, U.S. lending agencies and their current activities.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	
27. U.S. Government views and policies on fiscal and monetary policy.	① ② ③ ④ ⑤ ⑥		① ② ③ ④ ⑤	



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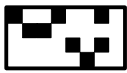
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	No Knowledge ① Understand General Issues ② Contribute/Train Novices ③ Teach Undergrd/Train Entry ④ Teach Grad/Train Prof ⑤ Write Book ⑥	Read/Personal Interest ① On-the-Job Experience ② Non-Academic Training ③ Undergraduate Courses ④ Graduate Courses ⑤
28. The various industries within the communication sector (e.g., telecommunications, satellite) and their dynamics.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
29. How trade and environment issues interrelate (e.g., forestry issues as part of the climate change, impact of ecolabelling on U.S. industry/trade).	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
30. Concepts of project finance such as basic rates of return and sources of project finance.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
31. Foreign currency exchange issues and international monetary exchange rates.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
32. Basic concepts of trade theory, including welfare benefits, gains to consumers, competitive liberalization, comparative advantage, and the difference between passive and active investments.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
33. Trade and investment issues confronting the U.S., including barriers to trade, market access, and protection and the available remedies to trade barriers.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
34. The sectors of the U.S. economy including industries such as energy, banking and finance, telecommunication, and transportation.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
35. The banking system in the United States, financial institutions in the United States, and the relationship between monetary policy and economic growth.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
36. The types of programs available to assist the U.S. business community (e.g., trade promotion, export assistance) and organizations providing assistance (e.g., Import-Export Bank, Trade and Development Agency, Overseas Private Investment Corporation).	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
37. The structure and content of bilateral/multilateral treaties and agreements.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
38. U.S. Government views and policies on regional trade integration.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
39. Basic features of capital markets, such as foreign exchange markets, equity, bond markets, banking system.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤
40. Environmental science, development and energy issues.	① ② ③ ④ ⑤ ⑥	① ② ③ ④ ⑤



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41. Types, structure, and purpose(s) of multilateral organizations.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
42. The structure and content of U.S. sanctions affecting specific countries, regions or foreign governments.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
43. U.S. trade laws and regulations, including trade remedy laws and embargo resolutions.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
44. The process of transition from a command to a market structure and the major issues involved with the transition.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
45. The methods for transferring money internationally, including private sector financial flows and electronic commerce.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
46. The complex relationships between foreign trade and economic development.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
47. U.S. Government policy on sustainable development.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
48. Development economics, where opportunities exist for development and funding sources.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
49. Advanced economic principles including money supply, foreign trade, and balance of payment concepts.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
50. The legal interests that comprise intellectual property (e.g., trademarks, copyrights, trade secrets, patents) and current intellectual property rights.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
51. The purposes and roles of non-governmental organizations (NGOs), such as Amnesty International and the Red Cross, working with the State Department in foreign policy issues.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)
52. The U.S. Government counter-terrorism policy and Department of State travel advisories due to terrorist activities.	(1) (2) (3) (4) (5) (6)	(1) (2) (3) (4) (5)